

36 Lyn Road, Ferndale, Randburg. 2160.

(Reg. No. 1969/010389/07)

8th January 2024.

Dear Valued Customer,

Firstly, we would like to wish you all the best for 2024 and trust that you had a wonderful and safe festive season.

Phoenix Contact have always offered the highest quality products at the best possible pricing, Unfortunately, due to the ongoing increases of raw material costs, high inflation rates and fluctuations in the rate of exchange we have had to review our prices accordingly. We have kept the adjustments as conservative as possible under the current economic conditions.

Therefore, please be advised that we will have a price adjustment on the 1st of February 2024. To minimize the impact of the price adjustment we will adjust pricing on various product groups where necessary, this should result in an average price increase of approximately 5 %

We will honor all outstanding quotations and orders in the system, however if you need any pricing that requires a validity of more than 30 days, please contact your nearest sales office.

We would like to express our gratitude for your valued support and commitment to Phoenix Contact in the past and we look forward to working even closer with you in 2024!

Yours Sincerely

Dereck Styane National Sales & Marketing Manager

Phoenix Contact (Pty) Ltd. JOHANNESBURG DURBAN

P.O. Box 916 Ferndale, 2160 Tel: (011) 801-8200 Fax: (011) 793-4403

36 Lyn Road Ferndale Ext. 4 Randburg P.O. Box 10344 Ashwood, 3605 Tel: (031) 701-2701 Fax: (031) 701-2766

1 Wareing Park Off Caversham Road Pinetown

CAPE TOWN

P.O. Box 434 Parow, 7499 Tel: (021) 930-9666 Fax:(021) 930-6628

Unit 6, Boulevard Park Boulevard Road Bellville

PORT ELIZABETH

P.O. Box 7543 Newton park, 6011 Tel: (041) 364 0415 Fax: (041) 364 0615

46 Worraker Street Newton Park Port Elizabeth

DIRECTORS

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General Manager C. Kleynhans * (*SOUTH AFRICA)