

March 2024 Price Revision

22 January 2024

Dear Valued Customer,

The last three months have seen significant cost surges. Increases in Exchange Rates, Freight costs and Material costs have severely impacted the overall product costs. Shortages of semiconductors and other raw materials has also required alternative sourcing measures that has further impacted costs.

Considering these factors, Eaton Electric South Africa finds it necessary to issue a price increase effective as of 1st March 2024. The scheduled price increase is on average approximately 8% but there are some items that may vary at larger percentages due to individual cost factors. Updated price lists will be issued Mid-February 2024 detailing exact price increases.

Product Range	Average Percentage Increase
Industrial Control and Protection	
IEC Pilot Devices, Sensors and Limit Switches	8%
IEC Switching Devices and Cam Switches	8%
IEC Motor Control and Protection	8%
IEC Automation and Drives	8%
Conveyor Safety Products	8%
NEMA Pilot Devices, Sensors and Limit Switches	8%
NEMA Motor Control and Protection	8%
Power Distribution Division	
IEC Miniature Circuit Breakers	8%
IEC Moulded Case Circuit Breakers	8%
IEC Air Circuit Breakers	8%
IEC Enclosures	8%

Quotations and tenders submitted prior to this notification will be honoured for a period of 30 days from the date of quotation, provided that a list of such quotations is submitted to Eaton Electric (South Africa) prior to the effective increase date and agreed with the respective Sales Managers. Forecast orders and Backorders received on our system with invoice dates scheduled after 29th February 2024 will be invoiced at the new pricing. Please ensure that this increase is communicated to all relevant personnel in your company.

Should you have any queries regarding specific items please contact your Eaton Sales Representative.

Yours Sincerely

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